

the Government and Court agreed in principle that only non-cost-justified price differentials between the package price and prices for individual films should be prohibited, although there was some dispute as to which costs were relevant. The Court permitted all legitimate cost justifications for quantity discounts, whereas the government sought to make savings in distribution costs the only permissible basis for price differences.

LEPAGE'S INC. v. 3M
324 F.3d 141 (3d Cir. 2003)

SLOVITER, Judge . . . Minnesota Mining and Manufacturing Company (“3M”) appeals from the District Court’s order . . . declining to overturn the jury’s verdict for LePage’s in its suit against 3M under Section 2 of the Sherman Act . . . [3M] contends that a plaintiff cannot succeed in a §2 monopolization case unless it shows that the conceded monopolist sold its product below cost. Because we conclude that exclusionary conduct, such as the exclusive dealing and bundled rebates proven here, can sustain a verdict under §2 against a monopolist and because we find no other reversible error, we will affirm.

I. FACTUAL BACKGROUND

3M, which manufactures Scotch tape for home and office use, dominated the United States transparent tape market with a market share above 90% until the early 1990s. It has conceded that it has a monopoly in that market. LePage’s, . . . around 1980, decided to sell “second brand” and private label transparent tape, i.e., tape sold under the retailer’s name rather than under the name of the manufacturer. By 1992, LePage’s sold 88% of private label tape sales in the United States, which represented but a small portion of the transparent tape market. Private label tape sold at a lower price to the retailer and the customer than branded tape.

Distribution patterns and consumer acceptance accounted for a shift of some tape sales from branded tape to private label tape. With the rapid growth of office superstores, such as Staples and Office Depot, and mass merchandisers, such as Wal-Mart and Kmart, distribution patterns for second brand and private label tape changed as many of the large retailers wanted to use their “brand names” to sell stationery products, including transparent tape. 3M also entered the private label business during the early 1990s and sold its own second brand under the name “Highland.”

LePage’s claims that, in response to the growth of this competitive market, 3M engaged in a series of related, anticompetitive acts aimed at restricting the availability of lower-priced transparent tape to consumers. It also claims that 3M devised programs that prevented LePage’s and the other domestic company in the business, Tesa Tuck, Inc., from gaining or maintaining large volume sales and that 3M maintained its monopoly by stifling growth of private label tape and by coordinating efforts aimed at large distributors

to keep retail prices for Scotch tape high. LePage's claims that it barely was surviving at the time of trial and that it suffered large operating losses from 1996 through 1999.

LePage's brought this antitrust action asserting that 3M used its monopoly over its Scotch tape brand to gain a competitive advantage in the private label tape portion of the transparent tape market in the United States through the use of 3M's multi-tiered "bundled rebate" structure, which offered higher rebates when customers purchased products in a number of 3M's different product lines. LePage's also alleges that 3M offered to some of LePage's customers large lump-sum cash payments, promotional allowances and other cash incentives to encourage them to enter into exclusive dealing arrangements with 3M. . . .

III. MONOPOLIZATION—APPLICABLE LEGAL PRINCIPLES

. . . In this case, the parties agreed that the relevant product market is transparent tape and the relevant geographic market is the United States. Moreover, as to the issue of monopoly power, as we noted above, 3M concedes it possesses monopoly power in the United States transparent tape market, with a 90% market share. . . .

The sole remaining issue and our focus on this appeal is whether 3M took steps to maintain that power in a manner that violated §2 of the Sherman Act. A monopolist willfully acquires or maintains monopoly power when it competes on some basis other than the merits. *See Aspen Skiing*.

LePage's argues that 3M willfully maintained its monopoly in the transparent tape market through exclusionary conduct, primarily by bundling its rebates and entering into contracts that expressly or effectively required dealing virtually exclusively with 3M, which LePage's characterizes as de facto exclusive. 3M does not argue that it did not engage in this conduct. It agrees that it offered bundled rebates and entered into some exclusive dealing contracts, although it argues that only the few contracts that are expressly exclusive may be considered as such. Instead, 3M argues that its conduct was legal as a matter of law because it never priced its transparent tape below its cost.⁵ . . .

It is therefore necessary for us, at the outset, to examine whether we must accept 3M's legal theory that after *Brooke Group*, no conduct by a monopolist who sells its product above cost—no matter how exclusionary the conduct—can constitute monopolization in violation of §2 of the Sherman Act. . . .

LePage's, unlike the plaintiff in *Brooke Group*, does not make a predatory pricing claim. 3M is a monopolist; a monopolist is not free to take certain actions that a company in a competitive (or even oligopolistic) market may take, because there is no market constraint on a monopolist's behavior. *Aspen Skiing*.

5. 3M states that its pricing was above its costs however costs are calculated, and LePage's has not contested 3M's assertion.

Nothing in any of the Supreme Court's opinions in the decade since the *Brooke Group* decision suggested that the opinion overturned decades of Supreme Court precedent that evaluated a monopolist's liability under §2 by examining its exclusionary, i.e., predatory, conduct. . . . Thus, nothing that the Supreme Court has written since *Brooke Group* dilutes the Court's consistent holdings that a monopolist will be found to violate §2 of the Sherman Act if it engages in exclusionary or predatory conduct without a valid business justification.

IV. MONOPOLIZATION—EXCLUSIONARY CONDUCT

B. BUNDLED REBATES

. . . 3M offered many of LePage's major customers substantial rebates to induce them to eliminate or reduce their purchases of tape from LePage's. Rather than competing by offering volume discounts which are concededly legal and often reflect cost savings, 3M's rebate programs offered discounts to certain customers conditioned on purchases spanning six of 3M's diverse product lines. The product lines covered by the rebate program were: Health Care Products, Home Care Products, Home Improvement Products, Stationery Products (including transparent tape), Retail Auto Products, and Leisure Time. In addition to bundling the rebates, both of 3M's rebate programs set customer-specific target growth rates in each product line. The size of the rebate was linked to the number of product lines in which targets were met, and the number of targets met by the buyer determined the rebate it would receive on all of its purchases. If a customer failed to meet the target for any one product, its failure would cause it to lose the rebate across the line. This created a substantial incentive for each customer to meet the targets across all product lines to maximize its rebates.

The rebates were considerable, not "modest" as 3M states. For example, Kmart, which had constituted 10% of LePage's business, received \$926,287 in 1997, and in 1996 Wal-Mart received more than \$1.5 million, Sam's Club received \$666,620, and Target received \$482,001. Just as significant as the amounts received is the powerful incentive they provided to customers to purchase 3M tape rather than LePage's in order not to forego the maximum rebate 3M offered. The penalty would have been \$264,000 for Sam's Club, \$450,000 for Kmart, and \$200,000 to \$310,000 for American Stores.

3M . . . it argues that [these discounts] were no more exclusive than pro-competitive lawful discount programs.

However, one of the leading treatises discussing the inherent anticompetitive effect of bundled rebates, even if they are priced above cost, notes that "the great majority of bundled rebate programs yield aggregate prices above cost. Rather than analogizing them to predatory pricing, they are best compared with tying, whose foreclosure effects are similar. Indeed, the 'package discount' is often a close analogy." P. Areeda & H. Hovenkamp, *Antitrust Law* ¶794, at 83 (Supp. 2002). The treatise then discusses the anticompetitive effect as follows:

The anticompetitive feature of package discounting is the strong incentive it gives buyers to take increasing amounts or even all of a product in order to take advantage of a discount aggregated across multiple products. In the anticompetitive case, which we presume is in the minority, the defendant rewards the customer for buying its product *B* rather than the plaintiff's *B*, not because defendant's *B* is better or even cheaper. Rather, the customer buys the defendant's *B* in order to receive a greater discount on *A*, which the plaintiff does not produce. In that case the rival can compete in *B* only by giving the customer a price that compensates it for the foregone *A* discount. . . . Depending on the number of products that are aggregated and the customer's relative purchases of each, even an equally efficient rival may find it impossible to compensate for lost discounts on products that it does not produce.

The principal anticompetitive effect of bundled rebates as offered by 3M is that when offered by a monopolist they may foreclose portions of the market to a potential competitor who does not manufacture an equally diverse group of products and who therefore cannot make a comparable offer. . . .

LePage's private-label and second-tier tapes are . . . less expensive but otherwise of similar quality to Scotch-brand tape. Indeed, before 3M instituted its rebate program, LePage's had begun to enjoy a small but rapidly expanding toehold in the transparent tape market. 3M's incentive was . . . to preserve the market position of Scotch-brand tape by discouraging widespread acceptance of the cheaper, but substantially similar, tape produced by LePage's.

3M bundled its rebates for Scotch-brand tape with other products it sold . . . [T]he bundled rebates reflected an exploitation of the seller's monopoly power . . . [T]he evidence in this case shows that Scotch-brand tape is indispensable to any retailer in the transparent tape market.

. . . 3M's rebates required purchases bridging 3M's extensive product lines. In some cases, these magnified rebates to a particular customer were as much as half of LePage's entire prior tape sales to that customer. . . . The jury could reasonably find that 3M used its monopoly in transparent tape, backed by its considerable catalog of products, to squeeze out LePage's.

C. EXCLUSIVE DEALING

The second prong of LePage's claim of exclusionary conduct by 3M was its actions in entering into exclusive dealing contracts with large customers. 3M acknowledges only the expressly exclusive dealing contracts with Venture and Pamida which conditioned discounts on exclusivity. . . . However, LePage's claims that 3M made payments to many of the larger customers that were designed to achieve sole-source supplier status.

3M also disclaims as exclusive dealing any arrangement that contained no express exclusivity requirement. Once again the law is to the contrary. No less an authority than the United States Supreme Court has so stated. In *Tampa Elec. Co. v. Nashville Coal Co.*, 365 U.S. 320 (1961), . . . the Court took cognizance of arrangements which, albeit not expressly exclusive, effectively foreclosed the business of competitors.

LePage's introduced powerful evidence that could have led the jury to believe that rebates and discounts to Kmart, Staples, Sam's Club, National

Office Buyers and “UDI” were designed to induce them to award business to 3M to the exclusion of LePage’s. Many of LePage’s former customers refused even to meet with LePage’s sales representatives. A buyer for Kmart, LePage’s largest customer which accounted for 10% of its business, told LePage’s: “I can’t talk to you about tape products for the next three years” and “don’t bring me anything 3M makes.” Kmart switched to 3M following 3M’s offer of a \$1 million “growth” reward which the jury could have understood to require that 3M be its sole supplier. Similarly, Staples was offered an extra 1% bonus rebate if it gave LePage’s business to 3M. . . .

Discounts conditioned on exclusivity are “problematic” “when the defendant is a dominant firm in a position to force manufacturers to make an all-or-nothing choice.”

The Court of Appeals for the District of Columbia relied on the evidence of foreclosure of markets in reaching its decision on liability in *Microsoft*. In that case, the court of appeals concluded that Microsoft, a monopolist in the operating system market, foreclosed rivals in the browser market from a “substantial percentage of the available opportunities for browser distribution” through the use of exclusive contracts with key distributors. Microsoft kept usage of its competitor’s browser below “the critical level necessary for [its rival] to pose a real threat to Microsoft’s monopoly.” The *Microsoft* opinion does not specify what percentage of the browser market Microsoft locked up—merely that, in one of the two primary distribution channels for browsers, Microsoft had exclusive arrangements with most of the top distributors. Significantly, the *Microsoft* court observed that Microsoft’s exclusionary conduct violated §2 “even though the contracts foreclose less than the roughly 40% or 50% share usually required in order to establish a §1 violation.”

LePage’s produced evidence that the foreclosure caused by exclusive dealing practices was magnified by 3M’s discount practices, as some of 3M’s rebates were “all-or-nothing” discounts, leading customers to maximize their discounts by dealing exclusively with the dominant market player, 3M, to avoid being severely penalized financially for failing to meet their quota in a single product line. Only by dealing exclusively with 3M in as many product lines as possible could customers enjoy the substantial discounts. Accordingly, the jury could reasonably find that 3M’s exclusionary conduct violated §2.

V. ANTICOMPETITIVE EFFECT

It has been LePage’s position in pursuing its §2 claim that 3M’s exclusionary “tactics foreclosed the competitive process by preventing rivals from competing to gain (or maintain) a presence in the market.” When a monopolist’s actions are designed to prevent one or more new or potential competitors from gaining a foothold in the market by exclusionary, i.e. predatory, conduct, its success in that goal is not only injurious to the potential competitor but also to competition in general. It has been recognized, albeit in a somewhat different context, that even the foreclosure of

“one significant competitor” from the market may lead to higher prices and reduced output. *Roland Mach. Co. v. Dresser Indus., Inc.*, 749 F.2d 380, 394 (7th Cir. 1984).

The *Microsoft* court treated exclusionary conduct by a monopolist as more likely to be anticompetitive than ordinary §1 exclusionary conduct. The inquiry in *Microsoft* was whether the monopolist's conduct excluded a competitor (Netscape) from the essential facilities that would permit it to achieve the efficiencies of scale necessary to threaten the monopoly. In *Microsoft*, the court of appeals determined that Microsoft had foreclosed enough distribution links to undermine the survival of Netscape as a viable competitor.

Similarly, in this case, the jury could have reasonably found that 3M's exclusionary conduct cut LePage's off from key retail pipelines necessary to permit it to compete profitably.¹⁴ It was only after LePage's entry into the market that 3M introduced the bundled rebates programs. If 3M were successful in eliminating competition from LePage's second-tier or private-label tape, 3M could exercise its monopoly power unchallenged . . .

The District Court [stated]:

Plaintiff introduced evidence that Scotch is a monopoly product, and that 3M's bundled rebate programs caused distributors to displace Le Page's entirely, or in some cases, drastically reduce purchases from Le Page's. . . . Plaintiff introduced evidence of customized rebate programs that similarly caused distributors to forego purchasing from Le Page's if they wished to obtain rebates on 3M's products. . . .

In the same opinion, the District Court found that “[LePage's] introduced substantial evidence that the anti-competitive effects of 3M's rebate programs caused Le Page's losses.” The jury was capable of calculating from the evidence the amount of rebate a customer of 3M would lose if it failed to meet 3M's quota of sales in even one of the bundled products. The discount that LePage's would have had to provide to match the discounts offered by 3M through its bundled rebates can be measured by the discounts 3M gave or offered. For example, LePage's points out that in 1993 Sam's Club would have stood to lose \$264,900, and Kmart \$450,000 for failure to meet one of 3M's growth targets in a single product line. Moreover, the effect of 3M's rebates on LePage's earnings, if LePage's had attempted to match 3M's discounts, can be calculated by comparing the discount that LePage's would have been required to provide. That amount would represent the impact of 3M's bundled rebates on LePage's ability to compete, and that is what is relevant under §2 of the Sherman Act.

The impact of 3M's discounts was apparent from the chart introduced by LePage's showing that LePage's earnings as a percentage of sales plummeted to below zero — to negative 10% — during 3M's rebate program. Demand for LePage's tape, especially its private-label tape, decreased significantly following the introduction of 3M's rebates. Although 3M claims that

14. In the transparent tape market, superstores like Kmart and Wal-Mart provide a crucial facility to any manufacturer — they supply high volume sales with the concomitant substantially reduced distribution costs. By wielding its monopoly power in transparent tape and its vast array of product lines, 3M foreclosed LePage's from that critical bridge to consumers that superstores provide, namely, cheap, high volume supply lines.

customers participating in its rebate programs continued to purchase tape from LePage's, the evidence does not support this contention. Many distributors dropped LePage's entirely.

Prior to the introduction of 3M's rebate program, LePage's sales had been skyrocketing. Its sales to Staples increased by 440% from 1990 to 1993. Following the introduction of 3M's rebate program which bundled its private-label tape with its other products, 3M's private-label tape sales increased 478% from 1992 to 1997. LePage's in turn lost a proportional amount of sales. It lost key large volume customers, such as Kmart, Staples, American Drugstores, Office Max, and Sam's Club. Other large customers, like Wal-Mart, drastically cut back their purchases.

As a result, LePage's manufacturing process became less efficient and its profit margins declined. In transparent tape manufacturing, large volume customers are essential to achieving efficiencies of scale. As 3M concedes, "large customers were extremely important to [LePage's], to everyone.' . . . Large volumes . . . permitted 'long runs,' making the manufacturing process more economical and predictable."

There was a comparable effect on LePage's share of the transparent tape market. In the agreed upon relevant market for transparent tape in the United States, LePage's market share dropped 35% from 1992 to 1997. In 1992, LePage's net sales constituted 14.44% of the total transparent tape market. By 1997, LePage's sales had fallen to 9.35%. Finally, in March of 1997, LePage's was forced to close one of its two plants. That same year, the only other domestic transparent tape manufacturer, Tesa Tuck, Inc., bowed out of the transparent tape business entirely in the United States. Had 3M continued with its program it could have eventually forced LePage's out of the market.

The relevant inquiry is the anticompetitive effect of 3M's exclusionary practices considered together. As the Supreme Court recognized . . . the courts must look to the monopolist's conduct taken as a whole rather than considering each aspect in isolation. . . . This court, when considering the anticompetitive effect of a defendant's conduct under the Sherman Act, has looked to the increase in the defendant's market share, the effects of foreclosure on the market, benefits to customers and the defendant, and the extent to which customers felt they were precluded from dealing with other manufacturers.

The effect of 3M's conduct in strengthening its monopoly position by destroying competition by LePage's in second-tier tape is most apparent when 3M's various activities are considered as a whole. The anticompetitive effect of 3M's exclusive dealing arrangements, whether explicit or inferred, cannot be separated from the effect of its bundled rebates. 3M's bundling of its products via its rebate programs reinforced the exclusionary effect of those programs.

3M's exclusionary conduct not only impeded LePage's ability to compete, but also it harmed competition itself, a sine qua non for a §2 violation. LePage's presented powerful evidence that competition itself was harmed by 3M's actions. The District Court recognized this in its opinion, when it said:

The jury could reasonably infer that 3M's planned elimination of the lower priced private label tape, as well as the lower priced Highland brand, would channel consumer selection to the higher priced Scotch brand and lead to higher profits for 3M. Indeed, Defendant concedes that "3M could later recoup the profits it has forsaken on Scotch tape and private label tape by selling more higher priced Scotch tape . . . if there would be no competition by others in the private label tape segment when 3M abandoned that part of the market to sell only higher-priced Scotch tape."

3M could effectuate such a plan because there was no ease of entry.

The District Court found that there was "substantial evidence at trial that significant entry barriers prevent competitors from entering the . . . tape market in the United States. Thus, this case presents a situation in which a monopolist remains unchecked in the market." In the time period at issue here, there has never been a competitor that has genuinely challenged 3M's monopoly and it never lost a significant transparent tape account to a foreign competitor.

There was evidence from which the jury could have determined that 3M intended to force LePage's from the market, and then cease or severely curtail its own private-label and second-tier tape lines. For example, by 1996, 3M had begun to offer incentives to some customers to increase purchases of its higher priced Scotch-brand tapes over its own second-tier brand. The Supreme Court has made clear that intent is relevant to proving monopolization, *Aspen Skiing*, and attempt to monopolize, *Lorain Journal*.

3M's interest in raising prices is well-documented in the record. In internal memoranda introduced into evidence by LePage's, 3M executives boasted that the large retailers like Office Max and Staples had no choice but to adhere to 3M's demands. LePage's expert testified that the price of Scotch-brand tape increased since 1994, after 3M instituted its rebate program. In its opinion, the District Court cited the deposition testimony of a 3M employee acknowledging that the payment of the rebates after the end of the year discouraged passing the rebate on to the ultimate customers. The District Court thus observed, "the record amply reflects that 3M's rebate programs did not benefit the ultimate consumer."

As the foregoing review of the evidence makes clear, there was sufficient evidence for the jury to conclude the long-term effects of 3M's conduct were anticompetitive. We must therefore uphold its verdict on liability unless 3M has shown adequate business justification for its practices.

VI. BUSINESS REASONS JUSTIFICATION

It remains to consider whether defendant's actions were carried out for "valid business reasons," the only recognized justification for monopolizing. However, a defendant's assertion that it acted in furtherance of its economic interests does not constitute the type of business justification that is an acceptable defense to §2 monopolization. . . .

It can be assumed that a monopolist seeks to further its economic interests and does so when it engages in exclusionary conduct. Thus, for example, exclusionary practice has been defined as "a method by which a

firm . . . trades a part of its monopoly profits, at least temporarily, for a larger market share, by making it unprofitable for other sellers to compete with it.” Richard A. Posner, *Antitrust Law: An Economic Perspective* 28 (1976). Once a monopolist achieves its goal by excluding potential competitors, it can then increase the price of its product to the point at which it will maximize its profit. This price is invariably higher than the price determined in a competitive market. That is one of the principal reasons why monopolization violates the antitrust laws. The fact that 3M acted to benefit its own economic interests is hardly a reason to overturn the jury’s finding that it violated §2 of the Sherman Act.

The defendant bears the burden of “persuading the jury that its conduct was justified by any normal business purpose.” *Aspen Skiing*. Although 3M alludes to its customers’ desire to have single invoices and single shipments in defense of its bundled rebates, 3M cites to no testimony or evidence in the 55 volume appendix that would support any actual economic efficiencies in having single invoices and/or single shipments. It is highly unlikely that 3M shipped transparent tape along with retail auto products or home improvement products to customers such as Staples or that, if it did, the savings stemming from the joint shipment approaches the millions of dollars 3M returned to customers in bundled rebates.

There is considerable evidence in the record that 3M entered the private-label market only to “kill it.” *See, e.g., Sealed App.* at 809 (statement by 3M executive in internal memorandum that “I don’t want private label 3M products to be successful in the office supply business, its distribution or our consumers/end users”). That is precisely what §2 of the Sherman Act prohibits by covering conduct that maintains a monopoly. Maintaining a monopoly is not the type of valid business reason that will excuse exclusionary conduct. 3M’s business justification defense was presented to the jury, and it rejected the claim. The jury’s verdict reflects its view that 3M’s exclusionary conduct, which made it difficult for LePage’s to compete on the merits, had no legitimate business justification.

X. CONCLUSION

. . . The jury heard the evidence and the contentions of the parties, accepting some and rejecting others. There was ample evidence that 3M used its market power over transparent tape, backed by its considerable catalog of products, to entrench its monopoly to the detriment of LePage’s, its only serious competitor, in violation of §2 of the Sherman Act. We find no reversible error. Accordingly, we will affirm the judgment of the District Court.

* * *

GREENBERG, Circuit Judge, with whom Judges Scirica and Judge Alito join, dissenting. . . . I respectfully dissent as I would reverse the district court’s order denying the motion for judgment as a matter of law on the monopolization claim . . .

LePage’s argues that it does not have to show that 3M’s package discounts could prevent an equally efficient firm from matching or beating 3M’s

package discounts. In its brief, LePage's contends that its expert economist explained that 3M's programs and cash payments have the same anticompetitive impact regardless of the cost structure of the rival suppliers or their efficiency relative to that of 3M. . . .

[A]s the majority acknowledges, LePage's now does not contend that 3M priced its products below average variable cost. . . . Moreover, LePage's's economist conceded that LePage's is not as efficient a tape producer as 3M. Thus, in this case section 2 of the Sherman Act is being used to protect an inefficient producer from a competitor not using predatory pricing but rather selling above cost. [T]he fact remains that the Court in describing section 2 of the Sherman Act said flat out in *Brooke Group* that "a plaintiff seeking to establish competitive injury from a rival's low prices must prove that the prices complained of are below an appropriate measure of its rival's costs." LePage's simply did not do this. . . .

The majority decision which upholds the contrary verdict risks curtailing price competition and a method of pricing beneficial to customers because the bundled rebates effectively lowered their costs. . . .

457. (a) What is the majority's test to distinguish procompetitive discounts from discounts which could violate §2? Don't all discounts tend to exclude rivals from the market?

(b) The majority writes when considering business justifications that "a defendant's assertion that it acted in furtherance of its economic interests does not constitute the type of business justification that is an acceptable defense to §2 monopolization." Yet, in *Aspen*, the apparent sacrifice in profits entailed in refusing to sell tickets at retail was taken as evidence that its conduct was exclusionary under §2. Can you reconcile these two observations? What is the significance if LePage's was offering discounts to increase sales and therefore profits?

(c) The majority points out that a 3M executive wrote in an internal memorandum that "I don't want private label 3M products to be successful in the office supply business, its distribution or our consumers/end users." Assuming this was the official 3M company policy, what relevance does it have to a §2 inquiry?

(d) Should a price-cost test be applied to all pricing cases involving §2? What about claims of express exclusive dealing?

CASCADE HEALTH SOLUTIONS v. PEACEHEALTH

502 F.3d 895 (9th Cir. 2007) as amended in 515 F.3d 883 (9th Cir. 2008)

GOULD, Circuit Judge . . . McKenzie-Willamette Hospital ("McKenzie") filed a complaint in the district court against PeaceHealth . . . After a two-and-a-half-week trial, the jury rendered a verdict in favor of PeaceHealth on McKenzie's claims of monopolization, conspiracy to monopolize, and exclusive dealing. However, the jury found in favor of McKenzie on McKenzie's claims of attempted monopolization. . . . We vacate the jury's verdict in favor of McKenzie on the attempted monopolization . . . and we vacate the district court's summary judgment in favor of PeaceHealth on the tying claim. . . .