International Business Negotiations (Virtual Travel Class)

Instructor: Jay Gary Finkelstein

December 21, 2020 to January 8, 2021

**APPLICATION**

**DUE: November 2, 2020**

**Email Completed Application To:** [**jay.finkelstein@dlapiper.com**](mailto:jay.finkelstein@dlapiper.com)

NAME:

E-MAIL:

CLASS STATUS (2L/3L/LLM):

PLEASE CONFIRM your ability to attend three 3-hour preparatory sessions (via Zoom) which will be scheduled on December 21, 22 and 23. \_\_\_\_\_\_\_\_ YES / NO.

SHORT QUESTIONS: Please provide short answers to the following questions (a brief paragraph is sufficient). You may attach a separate page if you prefer.

1. This class is an experiential learning, practical skills class focused on transactional law and international business negotiations. Please describe your interest in these areas and how they fit into your objectives for your legal education.

2. This class involves a cross-cultural immersive experience. Please describe (i) any similar experiences you have previously had, (ii) your reason for wanting to engage in this form of international educational experience, and (iii) what you hope to learn from the experience.

Thank you, and please contact me if you have any questions: [jay.finkelstein@dlapiper.com](mailto:jay.finkelstein@dlapier.com)