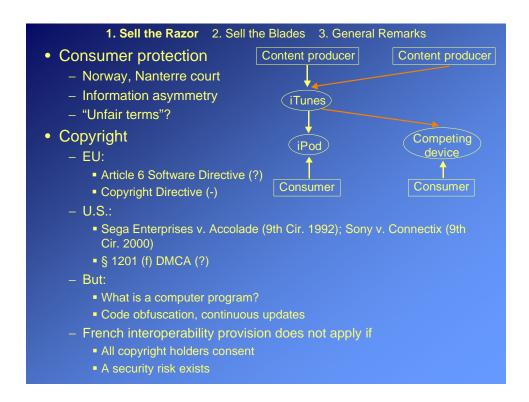
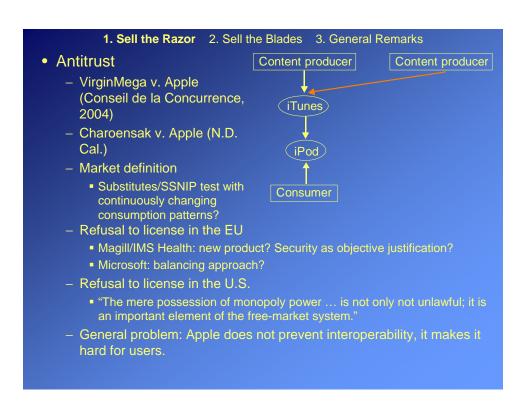
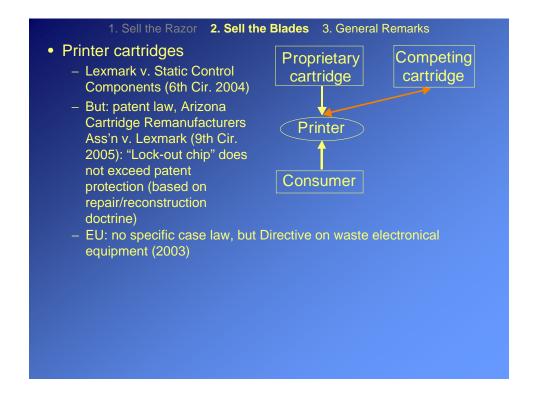
Platforms, DRM and Interoperability

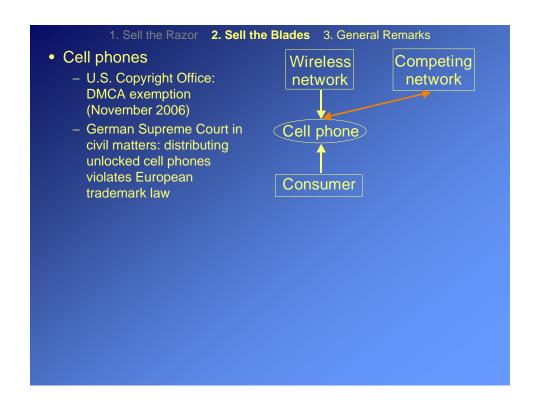
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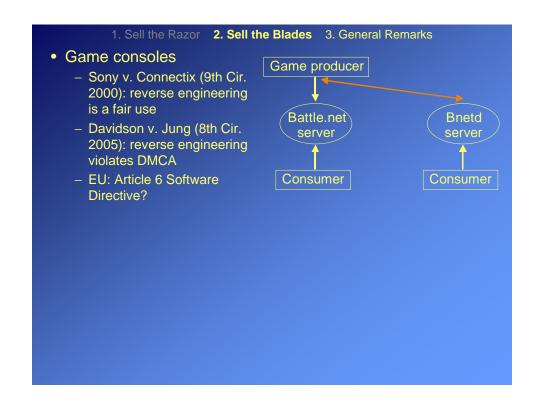
March 10, 2007







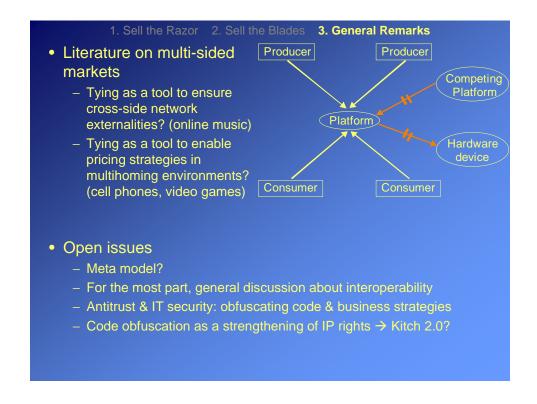




1. Sell the Razor 2. Sell the Blades 3. General Remarks

CA

- General debate
 - Static v. dynamic analysis
 - Effects on innovation, prices, expenditures on reverse engineering etc.
 - IP/antitrust, standardization, network effects
- Sell blades & give away the razor
 - Just another means to restrict substitutability on the secondary market
 - Welfare-decreasing models: Chicago versus Post Chicago, Kodak
 - Welfare-enhancing models: Price discrimination and Ramsey pricing
 - Behavioral law and economics: rational reaction to myopic consumers?





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