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1 O P P O S I T I O N A N D P O S T - G R A N T

2 R E V I E W P A N E L

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5 PROFESSOR MERGES: We are going to start out

6 with Professor Bronwyn Hall from our own Economics

7 Department here at U.C. Berkeley, and she is going to be

8 joined with her co-author on some very interesting

9 research, Dietmar Harhoff from the University of Munich.

10 So in all the discussion of European oppositions that is

11 thrown back and forth in the U.S. re-examination reform

12 kind of movement, Dietmar has really got the goods, he

13 has got the real data on European oppositions and what

14 they are all about. And following them, we are going to

15 have Bob Blackburn from Chiron Corporation, who is a

16 veteran of many of the biotechnology wars and he has

17 personal experience with the European oppositions and

18 lots of detailed experience with the U.S. Patent System

19 as well, he is the Chief IP Counsel at Chiron, and we are

20 really pleased to have him here. After that will be Joe

21 Farrell, also from our Economics Department, who is

22 presenting a paper that he and I are working on. I may

23 have a few words to say on that in the Question and

24 Answer period, but Joe is mostly going to handle it. Joe

25 is also from the Competition Policy Center and they are a

1 co-sponsor of today's conference. After that will be
2 Doug Norman from Eli Lilly, who also has extensive
3 personal experience with the U.S. Patent System,
4 obviously from the pharmaceutical and medical services
5 and processes industry. And batting clean-up is Steve
6 Kunin from the U.S. Patent and Trademark Office.

7 And so, in all the discussion of sort of what
8 the Patent Office is doing, and how examiners are really
9 sort of performing, Steve has got the day to day
10 experience on that. So this is really a terrific panel
11 and I am now going to do, I think, what is best advised
12 which is get out of the way and let them go. So we start
13 with Dietmar. Thank you. We will start with Bronwyn and
14 then Dietmar.

15 MS. HALL: Okay, well, the bad news is that I
16 do not have much of a voice and the good news is I do not
17 have much of a voice - given the number of panelists! So
18 I will try to be brief which is going to be a struggle,
19 and serve as a warm-up act for my colleague, Dietmar
20 Harhoff, who has the slides.

21 There were two things, having listened to the
22 previous panel, one of which came up in the previous
23 panel, that I wanted to emphasize just out of my
24 experience with looking at patents. And the number one
25 point to always keep in the back of your head is that

1 patents are extremely heterogenous in their value, and
2 that means that figures like three percent of patents are
3 not very meaningful, really. It is usually, you know, it
4 could be that three percent is a completely uninteresting
5 set of patents, or it could be that three percent is all
6 of the value in the Patent System, and you just have to
7 keep that in the back of your head. And I particularly
8 mentioned this with respect to the concern for genome and
9 software and business method patents. It is possible at
10 least in the genome case that the reason we are focused
11 on it is because those are valuable patents, even if they
12 are a small number, okay? So you just have to keep that
13 in your head when you are thinking about it. And the
14 second thing, I won't say much about the second point, I
15 want to say - repeat again, which economists are always
16 repeating -- is that more patents are not necessarily
17 better for innovation, you know, for a long number of
18 reasons that I do not have time to list right now. Now,
19 the previous panel did a really good job discussing the
20 details of what I will call "patent quality" even though
21 I know that is an over-used and misunderstood term, but,
22 you know, inventive step, obviousness, the whole set of
23 criteria like that, I wanted to do only one thing which
24 is report on a couple of numbers which provide evidence
25 on this question - statistical evidence, okay, on this

1 question with respect to the USPTO, keeping in mind that
2 it is not the USPTO's fault that this is the case. I
3 mean, the USPTO has been flooded with patent applications
4 over the last 15 years. When you look at the aggregate
5 numbers, you can easily identify a structural break that
6 took place using the usual time series technique that
7 took place in 1983-84 where there was just an enormous
8 shift in the growth rate from zero percent a year to five
9 percent a year in applications. And the budgets have not
10 grown at the same pace, but nevertheless, here are the
11 two facts - the first one is that if you look at U.S.
12 originated patents and non-U.S. originated patents, and
13 how they fare at the European Patent Office, what you
14 find is that the grant rate at the European Patent
15 Office, though it is the same - level playing field here
16 - the difference in the grant rates for U.S. originated
17 patents and non-U.S. originated patents has risen in the
18 past 20 years from zero percent difference to 16 percent.
19 So U.S. applications are being turned down more often.
20 Now, this does not say anything about the USPTO, this
21 says something about what the expectations of U.S.
22 applicants are, and so that by itself suggests a decline
23 in the standard of U.S. applications, but one cannot help
24 but think that that is not because they are responding to
25 something that is going on in the U.S. The second fact,

1 and this is directly related to what is going on at the
2 USPTO, and it was discussed in the previous panel, but I
3 just wanted to give you the fact, which is now, suppose
4 you look at U.S. priority patents, equivalents at the
5 EPO, okay? So we are comparing what the USPTO does with
6 applications for an invention for which there is an
7 equivalent at the EPO, so these are more valuable in
8 principal patents because there are equivalents at the
9 EPO. How do they fare at the EPO vs. the USPTO? And the
10 answer is the difference in the grant rates - and this is
11 Dominick Galeck's (phonetic) work, mostly - differences
12 in the grant rates has grown from about 12 percent 20
13 years ago to 30 percent today. Okay? So I would argue
14 that there has been some change in the standards being
15 applied either at the EPO - they have raised the
16 standards - or at the USPTO - they have lowered the
17 standards. Could be either one, really, but that is just
18 the overall fact. Alright, I can tell that I am going to
19 lose my voice pretty fast and also that I am going to run
20 out of time, so what I want to do at this point, I wanted
21 to talk about the benefits and costs of post-grant patent
22 review, something that we have suggested in the step
23 report, something that was discussed in the FTC report,
24 something I saw, in fact, in at least one of the position
25 statements that were in the packet that we received. I

1 want to reinforce this idea that I think there is some
2 value in having a post-grant review within the Patent
3 Office, particularly for new technologies, okay? Because
4 of the feedback effects you get from having a review,
5 having prior art being brought in by outsiders, and this
6 does in fact - this is going to - it is not that the
7 Patent Office does not catch up on its searches, it is
8 that it takes a while and it may speed it up a bit, you
9 know, they may get the information more quickly. We are
10 down, stop, okay. I am doing to stop. Dietmar is on.

11 MR. HARHOFF: Well, thanks a lot. Thanks for
12 inviting me to this panel. I feel I am honored and it is
13 a great opportunity to say something about the European
14 experience on post-grant review, which is called
15 Opposition. And let me just hop directly into a summary
16 of empirical facts so that we know how such an
17 institution could look. This does not mean that I am
18 advising anybody to assume exactly the design perimeters
19 that are here, let us talk about design perimeters later.
20 This is an inter-partes procedure, you can file an
21 opposition within nine months after the patent grant. I
22 will say a little bit about the costs. Typically what
23 you find is that it is opponents, rivals, competitors
24 that are opposing the patent-grant. Sometimes you also
25 find that NGO's like the Animal Protection Society of

1 Vienna or GreenPeace or others are doing that, and I will
2 argue that that is probably good that we have such an
3 open process. How about the frequency? If you look at
4 EPO Patent - I hope everybody can see that, but I will
5 repeat it just by reading it off - the opposition rate,
6 7.9 percent of all patents are being opposed at the
7 European Patent Office historically. It has gone down
8 somewhat. And there is a second instance and an appeal
9 against the outcome of opposition which is realized by
10 31.7 percent of all the opposition cases, so you can see
11 that the patent holders, but as well the opponents are
12 really going after - this is a battle for IP, very
13 clearly, with a high frequency. Germany, by the way, has
14 a similar opposition system and there the opposition rate
15 is even higher, okay? And I will later argue that that
16 has to do with the fact that in Germany you only have
17 three months to file, and therefore you do not have time
18 to settle with the possible counterpart you have. What
19 is the duration? Each instance about two years, okay?
20 So it is quite long, adding to the already relatively
21 long grant period, examination period that the European
22 Patent Office has which is on average 4.2 years for
23 decision making. What are the outcomes? Now this is the
24 really relevant part. About one-third of the patents are
25 revoked. They disappear. Okay? And given the structure

1 of the system in Europe, there is no judicial appeal
2 against that once the appeal chamber has said the patent
3 is not there. One other third is amended, and that means
4 narrowed - the claims are narrowed. And then, in 27
5 percent of the cases, the opposition is rejected. The
6 opposition is closed in about seven percent of the cases
7 which means that either the patent owner dropped the
8 patent, they did not pay the renewal fees, or the
9 opponent dropped the procedure and was never heard of
10 again. What are the costs? Per party, per instance,
11 between and \$15 and \$25,000 Euros, so if you go through
12 both instances, it would be between \$30 and 50,000 Euros.
13 There is a very low potential for driving up your
14 competitors' costs, and I think that is very important
15 for not making this a harassment institution that can be
16 abused strategically, although some strategic abuse may
17 be going on. Which cases get to opposition? Now, again,
18 this is very important because we have been talking about
19 what we would like to see in this mechanism, and what you
20 see is that in new technical fields, for example,
21 biotechnology, nano - many patents are nano these days,
22 in fields with uncertainty, with asymmetric information
23 between the patent owner and the opponent, you see a lot
24 of opposition. When it is high impact patents, like in
25 cosmetics, for example, although it is not an R&D

1 intensive industry, you have high opposition rate, and
2 typically we can show in empirical studies that it is the
3 valuable patents, that typically opposition draws from
4 the upper quarter of the value distribution. So let me
5 simply summarize that and say that this is a mechanism
6 which has in terms of economics both the quality of
7 screening and of information revelation, because what is
8 produced in the procedure here is knowledge about prior
9 art, knowledge about the interpretation of prior art.
10 Many cases do not reveal new prior art, but they deal
11 with the interpretation of prior art, which may be
12 contentious between the parties and, of course, this
13 mechanism identifies high value patents. And now, my
14 interpretation as an economist is very simple that, in a
15 second round, once you have identified these patents, you
16 can give them much more attention than you can in the
17 standard examination process where maybe you have close
18 to 40 hours in the European system, but errors happen
19 nonetheless because not all the information is on the
20 table, even if you have greater resources available than
21 at the USPTO. So there will be errors, even if there are
22 more resources, and you need some kind of mechanism of
23 doing that. I have some slides here which I will skip
24 through very quickly just to tell you what this would
25 look like and how it peters out, and then in subsequent

1 national litigation in Germany. The European Patent
2 Office examines and it grants a patent, and then these
3 patents become national patents because something like a
4 European patent is not really in existence, okay? And
5 subsequent litigation is within the national systems of
6 the judiciary and so forth. So in Germany, what you find
7 is when you look at EP granted patents coming to Germany,
8 there is a subsequent invalidity challenge that you can
9 raise against the patent at any time - this is not time
10 limited - and any party can do this, so this is a
11 mechanism that the United States does not have. It is a
12 quarter of a percent. Now, I can use these data to show
13 you that the real welfare kick out of the system comes
14 from striking down those 2.7, those 7,300 cases which do
15 not proceed in the system. Their career has ended and
16 they will not cause litigation either. Okay? There is
17 also an effect from hardening legally the patents that
18 were under opposition because they withstand validity
19 challenges much better than other patents attacked in
20 this procedure. Let me say something about the overall
21 litigation rate in Germany. Again, if I did this for
22 Europe as a whole, I would have to go into basements
23 because we do not have electronic archives of litigation
24 files up to now, unfortunately. The litigation rate in
25 Europe, in Germany, that is my calculation, is 0.9

1 percent. Litigation is less costly in Germany, it is
2 faster in many cases in Germany. Another member of this
3 panel has come out very much in favor of this mechanism,
4 so all of this is speaking against and sort of an
5 inflationary number here, compare this to the 1.9 percent
6 in the United States where litigation is more expensive,
7 takes longer, and so forth, I think that this is partly
8 an impact of the opposition system as a pre-screening
9 mechanism that take out a number of these cases. Some
10 issues - and I will just pick a few - I have picked out a
11 few key design perimeters. At the European Patent
12 Office, the case is heard by a special board. There is
13 an issue whether you want the original examiner in there
14 or not. I hear from the EPO that the revocation rate is
15 higher when the original examiner is not part of that
16 board, and that might just be human nature. Which time
17 period should you allow for filing the case? I would
18 argue make it short. The USPTO strategic plan set 12
19 months. These are 12 months during which there can be
20 settlement between two parties where society at large
21 would not like to see settlement because you do not want
22 to have collusion at this level. The last point I want
23 to make, I do not think that discovery is very helpful
24 here. You want to make this a lost cost mechanism, keep
25 it simple, so that you have the screening function and

1 not sort of an imitation of litigation. Thank you.

2 MR. BLACKBURN: Good morning everybody. Did the
3 clock start? What have I got here? Now, is this pathetic?
4 Guess how many times I have been deposed? Let's move on.

5 So, actually, lately when I am giving talks, if
6 it is a mixed group, I say how many people are lawyers, how
7 many people are scientists, now I say, "How many people are
8 planning to depose me next week?" Anyway, hi George.

9 Anyway, so, why replace validity litigation? Well, for you
10 litigators out there, I hate to tell you, it is not about
11 you. I know you are saying, "What about me and my needs,"
12 but it is about industry. Aim it at the prosecutors and
13 the academics, it is not about you either, it is about
14 industry being able to make, as Ron Laurie put it, make
15 rational capital allocations. So what does industry want
16 first? More than anything out of the Patent System, they
17 want predictability, because if it is predictable, the
18 outcome, they can negotiate, a deal can be struck. In
19 those cases where it is not predictable, what they want is
20 fast, cheap dispute resolution because that gets you back
21 to predictability. So why do you want predictability? So
22 you can formulate a rational strategic business plan for
23 what you are trying to do and allocate your capital
24 correctly, whether you license, you go into another area,
25 you do add-on research, whatever. You need a predictable

1 system. But, you know, hey, wait a minute. Isn't the
2 American litigation system the best? You are either for it
3 or against it.

4 So, well, building on Dietmar's talk, I have sort
5 of pulled out a not actually hypothetical example, although
6 I was trying to remember what the numbers were in the
7 middle of the night, so I am not holding these up as
8 precise, but they are pretty close.

9 So, same patent, same issues, litigated three
10 different places, here is what it cost and the time:
11 Germany -- \$400,000, 18 months; the UK -- \$2 Million, 18
12 months, there is discovery in the UK, alright? The U.S. -
13 \$6-8 million, 30 months, and just got to the Markman
14 hearing. Okay. Compare the outcomes. They were
15 identical. The substantive outcome from the business'
16 perspective of all this litigation was the same. So how
17 much justice can you afford? The dollars you spend on this
18 dispute resolution system do not go into R&D, do not
19 benefit society in another way. I know, what about me and
20 my needs? But if you - you can maybe sell this level of
21 litigation and cost if we were in a different market like
22 perfume or scotch, high price tends to work there, but for
23 the same price, for a lower price to get the same results,
24 it should not be selling. Okay, so let's see, can we move
25 to an opposition system? Can the PTO actually deal with

1 the validity issues? We have heard some concerns about
2 their ability to deal with things. Usually that comes up
3 with the things like best mode, or inequitable conduct, how
4 would you deal with those? Well, if you have a system
5 where you have different defenses available in an
6 opposition system than you do - or you have more additional
7 defenses available in District Court litigation than you do
8 in an opposition system, somebody in each dispute is going
9 to want to try to get to District Court. But now let us
10 look at other countries like Japan and the EPO countries
11 where they do not have these type of defenses. Sky is not
12 falling, their opposition systems tend to work pretty well,
13 and are a substitute for things like the duty of
14 disclosure, etc. It works pretty well. So the simple
15 solution is get rid of these areas of substantive
16 requirements for patentability in the U.S. like most other
17 industrialized countries who do not seem to require it. So
18 do we eliminate litigation altogether? Well, I do not
19 think anybody is seriously suggesting you eliminate
20 litigation for the liability aspects of an infringement.
21 But perhaps you could eliminate it altogether for validity
22 and adopt something akin to the German model. Or you could
23 make it an option out of litigation where, say, the
24 District Court litigation has stayed and pending
25 resolution, the District Court will accept the resolution

1 on validity, and that could include a PTO opposition and a
2 direct appeal to the Federal Circuit, but not - you gain
3 nothing if you then have a de novo review of that process
4 in the District Court. So the question is how does that
5 option get exercised, is it up to the judge, can either
6 party opt for it? Does it take both parties to agree to
7 it? But the key thing to get the advantage of an overall
8 cost reduction and time saving in the overall dispute
9 resolution process is that one party in a particular case
10 cannot frustrate access to the opposition system. Because
11 what we can agree to ahead of time is that those of us who
12 are in the marketplace of IP is that we end up on both
13 sides of this, and we can see a net savings, but when we
14 are in a particular dispute, somebody says, you know, "We
15 will have a five percent better advantage, we think," and I
16 will tell you, I think most of those calculuses are wrong
17 in this form vs. that form, then you will have a breakdown
18 and there will not be resort to an opposition system and
19 you won't get the advantage of it.

20 Okay, big concern, it has been raised, will
21 patentees be harassed in an opposition system? Well, there
22 are lots of ways to deal with this. The first is adopt the
23 time limit like EPO does. Proposals are one year out
24 there. A concern here is, though, what do you do about the
25 invention, in particularly you will see this in biotech,

1 its commercial relevance to you, it does not come about for
2 five or ten years, and you never bother to look at this
3 thing to see whether it was truly something worth spending
4 the money in opposition, I guess. Well, you know, maybe
5 the way to do it is that you award costs. That would, I
6 think, go a long way to eliminating harassment and you
7 could say it is in any opposition filed more than a year
8 after the patent is granted, so it truly has to be a
9 rational business decision to bring the opposition and you
10 have to have - you would as a business person think you
11 have some pretty good grounds to do it. An alternative is
12 to look at some sort of standing requirement, again,
13 perhaps maybe after one year passes. I am a little
14 concerned that it will be anything close to the case or
15 controversy which prevents people getting access to the
16 courts for DJ actions, as they do today, because that has
17 been a real problem in the Biopharma industry. You do not
18 have infringement during the Hatch Waxman Exemption which
19 goes on for years, so there is no reasonable apprehension
20 of suit, yet you are supposed to be investing hundreds of
21 millions of dollars in bringing a product to market, and
22 you cannot test a third party patent that might be in the
23 way.

24 So, finally, maybe some form of res judicata is
25 something to think about. That is, it really would depend

1 very much on what the rest of the system looked like and
2 what the other options were for doing validity in District
3 Court. And I beat the clock.

4 PROFESSOR FARRELL: Thank you. As Rob
5 mentioned at the beginning, this is a presentation of
6 parts of what will be a joint paper between myself and
7 Rob. To give you the bottom line in a sentence, there
8 are sound systematic economic reasons to believe that the
9 incentives to challenge and defend patents in litigation
10 are often, not always, but often wildly skewed, and the
11 result of that is, if you are tempted to think that you
12 can repair rational ignorance or any other kind of
13 ignorance or inevitable imperfection at the Patent Office
14 through the litigation backstop, you are badly mistaken.

15 So, why do the incentives to challenge and
16 defend patents matter? Well, we have a cheap, secretive
17 error prone, according to many people, PTO process, and
18 the question is is there a well functioning backstop for
19 this. Okay? Well, there are other backstops, there are
20 other processes, which Rob can talk more about if he
21 wants to, he knows about that, I do not really, the main
22 one of those, as I understand it, is litigation.
23 Litigation is costly and I will say in a minute why I
24 think that is important for the analysis. It is not for
25 the obvious reason that we end up spending a lot of

1 money. There is relatively little in between, and the
2 real topic of this panel, which is not actually the topic
3 of this talk, is what could we put in between. I will
4 say a bit about that at the end, but it is not my main
5 point. Okay? So rational ignorance and its cognates may
6 be fine if litigation works well. Whether litigation
7 works well depends on the parties' absolute and relative
8 incentives to fight in litigation. Now let me explain
9 why that is true. In order to get the right answer, you
10 want two things, one is both parties have enough
11 incentives to bring forward a reasonable and adequate
12 amount of evidence, and the other is you want the
13 incentives to be broadly balanced so that, loosely
14 speaking, the decisions are apt to follow the merits
15 rather than being biased in the direction of whichever
16 party has stronger incentives to bring forth all the
17 available evidence. Okay? Suppose you have a lawsuit
18 between two parties, one of whom very much wants to win
19 it and the other of whom, for some reason, does not
20 really care very much? Well, even if the latter is in
21 the right, he will probably lose because he will not
22 spend the resources to bring forward all the evidence and
23 put on the best case. Now you might hope if you are a
24 real optimist, that the court system is good enough that,
25 even if one litigant does not care as much as the other

1 litigant, the fact that he is right will make him win.
2 If you think that, and I am probably pushing on an open
3 door here, if you think that, then you will predict and
4 expect that people won't spend very much money in
5 litigation, and that the amount of money they spend in
6 litigation will not vary according to the stakes. Those
7 predictions would be false. Therefore, you have to
8 believe that the incentives do matter for the average
9 outcome. And therefore, if as they claimed on the title
10 slide, the incentives are wildly skewed, you will tend to
11 get the wrong answer, on average, coming out of
12 litigation. That is a problem if you are thinking of
13 litigation as any kind of good back-up for an imperfect
14 administrative system.

15 So, what do I claim are the relative
16 incentives? Well, of course, they vary. But what I want
17 to say is that in a widespread class of cases, I would
18 venture to guess in the average case, the patentee cares
19 much more than the alleged infringers. And I claim that
20 this is apt to be true for two reasons, one of which I
21 learned yesterday, is actually in the literature, and the
22 other of which, as far as I know, is not. So the first
23 one that is fundamentally in the literature in Joan
24 Miller from Lewis & Clark has been at the forefront of
25 discussing this, is that when there are multiple alleged

1 infringers, a validity challenge is a public good among
2 them. Okay? That follows from the Supreme Court's
3 Blonder-Tonque decision, which basically said that if one
4 alleged infringer gets a patent overturned or ruled
5 invalid, that becomes truth which the others can call
6 upon. And what that says is suppose you have five
7 alleged infringers, each of them only have one-fifth of
8 the incentive to challenge the patent, that the patentee
9 has to defend it. Okay? Well, five is probably a modest
10 number, but let us take five because it actually fits
11 with the numbers that I have messed around with. A
12 factor of five is a big deal, given that the evidence on
13 litigation costs suggests that spending 50 percent more
14 than your opponent is going to make a significant
15 difference. What is that evidence? Well, if that were
16 not true, then people would not end up spending a
17 significant fraction of the amounts at issue in
18 litigation, and they do. Okay? So a factor of five, or
19 whatever it is from the public good component, is a big
20 deal. Now, by the way, the public good issue is
21 reinforced to the extent that the patent holder can, as
22 my understanding is they quite often do, put it about
23 that they will discriminate based on challenges, or based
24 on how quickly and tamely an alleged infringer takes a
25 license. So it is quite cheap for a patent holder to

1 charge somewhat less than the otherwise profit maximizing
2 price for a license to tame alleged infringers, and
3 somewhat more to feisty ones. It is quite cheap because
4 the profit maximization curve is flat on top, and
5 therefore departing in either direction costs relatively
6 little. Three minutes, okay. I am going to have to
7 speed up. The second point, the one that as far as I
8 know is not in the literature, is when these multiple
9 alleged infringers are not just independent multiple
10 alleged infringers, but compete in some product market
11 downstream, things are worse, and the reason things are
12 worse is, if one of them successfully challenges a
13 patent, not only does it reduce its own costs, but it
14 reduces the costs of its rivals. And that pass-through,
15 it turns out, has a huge effect on the incentives to
16 challenge. The alleged infringers may bear little of the
17 excess costs of a questionable patent, even collectively.
18 Who bears the costs? Downstream consumers.

19 So, for example, suppose you have a billion
20 dollar industry, suppose a five percent royalty is being
21 demanded on a questionable patent, suppose there are five
22 equal-sized firms in an industry that is using this
23 technology, and suppose that the demand elasticity in
24 that downstream industry is 2. Okay? Then the
25 patentee's stake in defending the patent is \$50 million,

1 the downstream industry's total stake in challenging the
2 patent is not \$50 million, it is approximately \$6
3 million, okay? In other words, this pass-through thing
4 in this particular case is a factor of more than eight,
5 and then there is the further factor of five from the
6 public good phenomenon. So what?

7 Well, so, based on the evidence from litigation
8 costs, this is going to mean that the patentee is going
9 to tend to win if the merits are broadly equal,
10 challengers can only be expected to win what should be
11 really quite easy cases. Among the likely results? Too
12 few challenges, inadequately pursued, too few bad patents
13 overturned, and downstream final consumers bear the
14 brunt. It is worth noticing that the role of litigation
15 costs here is not so much that these challenges are
16 costly when undertaken, it is that they may be more
17 costly when they deter litigation. What to do. One
18 thing you could do is to have cheaper post-issue
19 challenges. That will help if what is going on is that
20 the general expensiveness of litigation makes the ratio
21 of incentives matter more, in other words, if a cheaper
22 process makes the ratio of incentives matter less. It
23 could well be true, although it is not analytically
24 obvious. Another thing you can do is have a bounty
25 system proposed to strengthen the private incentives to

1 challenge, you could allow multiple challengers to get
2 together. A third thing you could do is to accept that
3 the adversarial approach is deeply flawed and say that
4 pushes us, despite what you might otherwise hope, to try
5 to improve the PTO. And a fourth thing you could do is
6 to have these competition agencies, who should be in the
7 business of defending final consumers, do so. Thank you.

8

9 MR. NORMAN: I want to say thank you to the
10 folks at Boalt Hall and from the FTC for inviting me here
11 to speak, and at least pass on some information related
12 to how some in the industry, not all, feel such a post-
13 grant opposition procedure should be established. I
14 would say that, coming from the pharmaceutical industry
15 where we live on a daily basis with the Hatch Waxman Act,
16 such that we are absolutely unequivocally guaranteed that
17 four years post-product launch, we will be involved in a
18 patent challenge from a generic competitor, which carries
19 with it a bounty of the ability to obtain a 180-day co-
20 exclusivity, that we are talking about a system which is
21 tried and true for eternal litigation. And my life is
22 little more anymore than litigating patents in Federal
23 District Court. However, I have had some experience over
24 the years in dealing with re-examinations and re-issues
25 in the United States, oppositions in Japan, and

1 oppositions in Europe. And I would be here today to
2 advocate for a United States opposition system that is
3 not as tightly wound as the Japanese, but perhaps a
4 little more tightly wound than the European system. The
5 elements that I believe would be most desired in a U.S.
6 post-grant opposition system is one that has a set period
7 of time in which to request an opposition. In Europe, we
8 have nine months, others have proposed here in the United
9 States 12, yet other commentators have come forward and
10 said, above and beyond the 12 months, there ought to be
11 some period during the entire pendency, the life of the
12 patent in which a challenger can come forward and request
13 an opposition much along the lines that you could get
14 declaratory judgment jurisdiction in the Federal District
15 Court to bring everything back to the Patent Office and
16 run one of these sort of cheap validity - supposedly
17 cheap validity challenges, before the USPTO. I would be
18 less in favor of something like that because of some
19 questions that I will raise later, much of it dependent
20 upon the diceyness of declaratory judgment jurisdiction
21 as it is currently being interpreted within the Federal
22 District Court System. I would say that, of course, all
23 evidence needs to be brought forward at the beginning of
24 the opposition, the patentee ought to have the right, of
25 course, to be able to respond in kind. Discovery should

1 be allowed, but ought to be limited to some reasonable
2 manner. The vast, vast, vast majority of expense that
3 arises from Federal District Court litigation in the
4 United States arises from discovery. For instance, now
5 that everything is finished, I can tell you that I ran a
6 lawsuit for Eli Lilly & Co. a couple of years ago where
7 the Federal District Court Magistrate ordered us to
8 produce to the opposing party every document within Eli
9 Lilly & Co. that had the name of the chemical compound on
10 it, okay? And try as we might, we could not get the
11 Magistrate to back off that, and so we ended up producing
12 1.9 million documents to the opponent, less than 5,000 of
13 which were ever found to be relevant and introduced into
14 the court record. And so it is the outrageous expense of
15 the way the United States Federal District Court System
16 wants to run its discovery that is causing all of the
17 problems that we all admit to now in litigations.
18 However, before the Patent Office, we do need to have
19 some sort of limited discovery, the Patent Office has
20 experience in interference proceedings whereby the
21 Administrative Patent Judges at the Interference Board
22 certainly know how to run appropriate discovery within
23 the confines and the bounds of what would be truly
24 relevant to the issues at hand. It is quite important
25 that the Administrative Patent Judge be legally trained

1 to the extent that, if we are going to follow the Federal
2 Rules of Evidence and, as most people say, we ought to
3 get to some level of estoppel, whether it be issue or
4 claim preclusion, but some sort of estoppel arising out
5 of a post-issuance opposition, then it is quite important
6 that we actually follow the Federal Rules of Evidence and
7 have a Judge that is willing to enforce those. Have a
8 time limit - everyone is saying a year; that would be
9 wonderful. J.R.R. Tolken says "the tale grows in the
10 telling," so do the expenses in litigation and,
11 therefore, a time limit that would be extendable only for
12 cause would be most important. Key elements - the time
13 period, I have already spoken quite a bit - or a little
14 bit - about the fact that we ought to probably have a 12-
15 month period in which to bring the opposition, and then
16 be limited thereafter to such an extent that, once a
17 patent is past this 12-month period, there ought to be
18 some level of certainty, as Bob raised, in the patentee's
19 life, in the patentee's business, to be able to determine
20 whether or not you want to draw up an additional \$100-150
21 million building, a pharmaceutical plant, to make this
22 chemical compound. It would be nice to actually have a
23 little bit of assurance that there are going to be very,
24 very limited opportunities for those coming in to make a
25 challenge to actually pull you back into the Patent

1 Office. Another huge question is, in the event that we
2 end up going towards a scheme whereby you can be brought
3 back to the Patent Office, how do we deal with the status
4 quo arising from the fact that many times, if someone is
5 going to be infringing your patent and you want to bring
6 suit against them, the first thing you need in order to
7 maintain your business model is a preliminary injunction.
8 If you get a preliminary injunction, then you are sent
9 back to the Patent Office for post-grant review at any
10 time during the life of the patent. We need some more
11 rules and regulations and some more law around what needs
12 to be done, how we are going to handle maintaining the
13 status quo during the pendency of that if the Federal
14 District Court Judge gives up the jurisdiction of the
15 case and sends it back to the Patent Office. Again, we
16 like to see our Federal Rules of Evidence followed, we
17 want to see the appropriate procedures followed. I have
18 been involved in European oppositions, unfortunately,
19 where I showed up for the day of the opposition and my
20 opponent walked in and actually had a whole new stack of
21 prior art and a whole new set of briefs, and handed them
22 over in absolute violation of all the rules and
23 regulations set down by the EPO, nevertheless, the
24 Opposition Division accepted it, and I spent the
25 remainder of two days arguing against something that was

1 nothing more than an ambush. Along the same lines, too,
2 we need to be concerned about how we are going to deal
3 with expert testimony and whether or not you are going to
4 have the opportunity to cross examine an expert who might
5 give an expert's report because, again, before the EPO, I
6 have walked in before and seen a PhD sitting across the
7 table from me when I did not bring anyone at all, and
8 found that the opposition was quite interested in hearing
9 what the PhD scientist from my opponent's side had to say
10 about the relevant level of ordinary skill in the art. I
11 say this prevents reliance on the Astrology Factor
12 because I was actually in litigation in the UK one time
13 and mentioned from the witness stand that my client had
14 taken advice before going into an opposition in the
15 European Patent Office, and the good judge in the UK
16 said, "From whom did you seek that advice? An
17 Astrologer?" Sort of laying out how the UK court system,
18 at least, feels about the European patent opposition.

19 A very key element that we ought to discuss is
20 the right to amendment and whether or not this ought to
21 be a right from the immediacy, how it ought to be dealt
22 with, whether or not broadening amendments ought to be
23 allowed. My stance on this would be that, from the time
24 that you get out of the examination and you are in the
25 opposition, you ought not be allowed to have a broadening

1 claim as you are going forward so that the public can
2 have some right of reliance upon exactly what has been
3 going on in the Patent Office and whether or not the
4 public can in any way make its decisions based upon the
5 scope or the breadth of the claim. To guarantee a speedy
6 resolution of the opposition, the patentee should be
7 allowed to amend the claims only once. I say this,
8 again, because I was in Europe one time when we spent two
9 days going back and forth with - I think we got up to 12
10 auxiliary requests and it became apparent to me that the
11 Opposition Division was not really so much looking out
12 for the public interest, but instead was hearing from me,
13 hearing from the other party, seeing whether the other
14 party could come up with an auxiliary request that I
15 might be happy with, and vice versa, and actually the
16 Opposition Division was acting as a mediator, which I
17 think, if we want to use this as administrative action,
18 may not be something that we would want to see occurring
19 here in the United States.

20 Now, I set forth here what is intentionally a
21 bad claim and, because it is a bad claim, I had some
22 prior art instances that I was going to bring up to all
23 of you, but I am out of time, so I will not - so no one
24 gets to examine my intentionally bad claim. Thank you.

25 MR. KUNIN: Well, I, too, as the other

1 speakers have indicated, appreciate being given the
2 opportunity to speak at this conference today. What I
3 would like to do initially is say that I think the Office
4 is doing a pretty good job of examining patent
5 applications. I want to thank Ron and Todd for defending
6 us at the earlier panel, but nevertheless, as you can see
7 from the Office's 21st Century Strategic Plan, we have a
8 number of quality initiatives underway so that we can go
9 an even better job, and in our Strategic Plan we have
10 shown support for establishing a post-grant review system
11 in the United States. We have done some comparative
12 studies with the EPO and the JPO, and I would tell you
13 that we also find art they do not find, so consequently I
14 think you need to understand that it really is sort of a
15 distribution, if you will, in terms of relative
16 examination. I think the important thing with respect to
17 any opposition or post-grant review is that it be a
18 process which is predictable, reliable, and timely. I do
19 not think it ought to be an examination system, it ought
20 to be a low cost administrative proceeding conducted at a
21 re-named Board of Patent adjudication, done with special
22 dispatch by a skilled Administrative Patent Judge, namely
23 the people of legal and scientific competence as set
24 forth in Section 6A of the statute. One of the things
25 that I think we need to do to make it attractive is to

1 remove the provisions that currently exist in 315 and 317
2 on issue preclusion as to issues that could have been
3 raised during the proceeding, at least during the first
4 period, whether that be nine months or 12 months after
5 the patent was granted, or re-issued. I think the one
6 thing that we do need to recognize is that it is probably
7 desirable for us to have a system that avoids patent
8 owner harassment, but at the same time truly incentivizes
9 people to challenge patents which they feel are weak, and
10 this issue preclusion, an estoppel feature, is one that
11 really needs to be given serious consideration. Maybe
12 after the first year, if you can challenge after one
13 year, you should have perhaps a substantial economic
14 interest and maybe this higher level of issue preclusion
15 would be applicable. I think we also need to make sure
16 that these proceedings are ones that avoid some of the
17 merger problems with other proceedings such as re-issue
18 and re-examination, and they need to provide a sufficient
19 period of time for the challenger to reply to patent
20 owners' responses.

21 Unlike re-examination, I think it is very
22 important for us to permit the challenger to challenge
23 claims based on all conditions of patentability. This
24 will get a complete resolution of validity issues. Also,
25 to increase reliability, these proceedings ought to be

1 conducted using E-processing tools and techniques. The
2 best approach, we feel, is one where we establish a
3 proceeding that, once it is initiated, could be completed
4 within 12 months. We do agree with the premise that, at
5 least one narrowing amendment should be permitted by the
6 patent owner, perhaps a further amendment only on a
7 showing of a good cause, and this would be entirely
8 controlled by the three-judge panel, the Administrative
9 Patent Judges.

10 Also, probably, there should be an opportunity
11 for settlement in a situation where maybe there is a
12 proposed narrowing amendment that could be handled by way
13 of re-issue and, if such an amendment were provided in a
14 re-issue, that the parties may choose to settle the
15 inter-partes proceeding. Probably the single best
16 feature of our current re-examination system is an ex-
17 parte re-examination where the owner, him or herself, can
18 come back to the Office of Administrative Proceeding to
19 correct or strengthen the patent. Even with respect to
20 an inter-partes re-examination, it gives the opportunity
21 for the examiner to hear both sides of an issue, to make
22 a better informed decision and, of course, the appeal
23 process is much faster than getting to the Federal
24 Circuit in litigation. Re-examination really is nice
25 where there is what we call "killer" 102B-type prior art

1 that can be introduced and have a significant impact on
2 the proceedings. Probably one of the worst features that
3 we have heard is that there is no opportunity for the
4 third party requester to obtain any discovery or cross-
5 examination in affiants or declarants when evidence is
6 presented by the patent owner in support of
7 patentability. I think, finally, what I would like to
8 indicate is that we are currently looking at how to put
9 together a legislative package that would indeed
10 establish a post-grant system that has all the various
11 benefits of those who advocate some of the best features
12 from systems around the world, and to avoid those things
13 which have been already mentioned by other members of the
14 panel which make it somewhat unattractive in other parts
15 of the world. I think we can do this right. It is
16 possible that this can be something that will either
17 metamorphosize the existing inter-parte and re-examine
18 into a more workable system, or stand as an additional
19 aspect of the U.S. Patent System as a way to
20 administratively correct patents in a way that can be
21 substantially at lower cost and quicker, and truly
22 address some of the issues that really led in the thought
23 processes that went into some of the early President's
24 Advisory Commissions on Patent Law Reform, one in the
25 early 1990's by the then Secretary of Commerce, and see

1 that perhaps this could provide us a good opportunity to
2 further reform the system to sort of make good balance
3 between what can be done in the examination of some
4 350,000 applications a year, and then for those that
5 really will have a commercial impact, they could go
6 through a second level of review in order to get the kind
7 of scrutiny that ought to be provided, that just cannot
8 be provided by any Patent Office in the limited amount of
9 time you have when most people want the timely issuance
10 of valid patents. I think the aspect of having high
11 pendency is also a problem in relationship to good
12 quality. So we have to have a system where at least the
13 initial examination is very thorough, but also in a
14 timely manner to help provide greater certainty to those
15 who are innovating and seeking protection, as well as
16 their competitors. Thank you.

17 PROFESSOR MERGES: I am going to ask the
18 panelists, if the question is directed to you, just try
19 to re-state the question quickly so our transcription
20 service can pick it up and follow it.

21 MR. GILBERT: [Rich Gilbert -- off mike]

22 PROFESSOR FARRELL: So the question is, is
23 there an additional problem caused by the fact that in
24 some sense a bunch of claims can be made and an alleged
25 infringer has to prevail on all of them, and in a context

1 with error, that makes it almost impossible to expect to
2 prevail. I am not sure what I think about that. I mean,
3 if all the claims were correctly patented, then you ought
4 to have to prevail on all of them, and I think you
5 pointed that out, Rich. So is there an increased
6 probability of an incorrect finding of validity based on
7 the fact that there are multiple things? I am not sure.
8 It does make some intuitive sense, but I do not have a
9 very firm intellectual grasp on that question.

10 PROFESSOR MERGES: Yeah, Rich, it is an
11 interesting question. If you sort of set it up as an
12 introductory probability problem and you say, "Well,
13 gosh, there are eight patents and they each average, you
14 know, 20 claims," it looks pretty hopeless. But it is
15 interesting that, you know, here is one where the
16 cognitive scientists have really predicted reality pretty
17 well. What District Courts actually do is they usually
18 boil it down and they say, "Okay, guys - folks," you
19 know, patent litigators, they say "Which of these eight
20 patents are you really putting your money on?" And which
21 claims within them are you really putting your money on?"
22 In other words, you know, people are kind of boundedly
23 rational, and District Court Judges have only so much
24 patience and time, and so what they tend to do is kind of
25 boil it down and say, you know," kind of the key patent

1 and what are the key claims because I just do not have,
2 you know, nine years to kind of process the case." One
3 way to kind of transpose your question is to say, "How
4 would we handle that distillation process, you know, in
5 an opposition setting? Is there a way to focus the
6 inquiry in a similar way?" And it is a good question. I
7 mean, I think it is something that would have to be
8 thought through; if we could do the same thing because
9 there are just sort of inherent limits on how much people
10 can process and it shows up in the system, even when you
11 are spending \$8 million, because it comes down to one or
12 two decision makers and they are just not unlimited. You
13 know, it is not the Cray 1 (phonetic), it is a certain
14 judge. That is just the way it goes.

15 PROFESSOR FARRELL: Can I just jump in again
16 on that? I have come across cases where a patent holder
17 has announced that it had multiple patents and that it
18 was not going to litigate all of them in any one case,
19 and perhaps that is a response to this distillation
20 process. And that, I think, puts Rich's question back on
21 the table in a more forceful way - but I still do not
22 know the answer.

23 MS. : [Audience -- off mike]

24 PROFESSOR FARRELL: So the question was what
25 are the relative incentives if you have basically a

1 patent thicket with multiple patent holders, and I think
2 the spirit of the question was these multiple patents are
3 all blocking on the things that the alleged infringers
4 want to do. I do not know the answer to that, it is a
5 good question. I think one observation would be that, as
6 to any one patent, if you do not have the public goods
7 and pass-through issues in strong degree, then there is a
8 certain symmetry because the two are potentially fighting
9 over the same amount of money if you are just dealing
10 with royalties. If you are dealing with injunctions,
11 then, for the alleged infringer, to win one battle is
12 only to be put into another battle and I think there will
13 be circumstances in which that is a rather weak
14 incentive. So I think that might lead to some results
15 parallel to the ones that I was talking about, but I do
16 not know.

17 PROFESSOR MERGES: I think we should - we have
18 got to hear from the biotech and pharmaceutical people on
19 that question because that is kind of something that you
20 guys face all the time, multiple inputs in the product
21 development stream and lots of claims. There has been a
22 lot of writing about it, so it is time to -

23 MR. BLACKBURN: Well, for the subject matter
24 of the panel, you would want an opposition system, a
25 cheaper faster opposition system to deal with those. And

1 it would be that simple.

2 MR. NORMAN: Right. And Bob and I could get
3 even chummier spending time before the Opposition
4 Division. But there is sort of a dichotomy if you look
5 at it just from the biopharma issue, from the
6 biotechnology side where we do have thickets, if you look
7 at the pharmaceutical side, often you find savannahs and
8 that is not my quote, Bob Armitage said that a while ago,
9 but in the straight pharmaceutical industry, you end up
10 having - because of Hatch Waxman - having to list your
11 patents in the Orange Book, and if you open up the Orange
12 Book and look at any given drug product, you will find
13 very often only one or two patents that have been listed.
14 Now, admittedly, you will find some that have 12, or 13,
15 or 14, but, again, usually the biotechnology and the
16 pharmaceutical industries are peculiar in that, because
17 of the horrendous expense of bringing a product to the
18 market, very often people are not willing to license a
19 piece of their technology because you need that total
20 market exclusivity in order to make back your investment
21 on doing all the research and development on the
22 pharmaceutical product itself. But, again, an opposition
23 would be quite nice to take care of these things one or
24 two years out.

25 PROFESSOR MERGES: Todd, it looks like you

1 have got a question?

2 MR. DICKENSON: [off mike]

3 MR. BLACKBURN: Well, I was actually
4 interested in that number, too, and not so much as
5 relative to re-examine. I think the explanation for the
6 re-examine system being under-utilized in the U.S. is
7 because it is such a stacked deck for a challenger. And
8 you have an option of keeping your counter dry for
9 District Court litigation where you have more defenses
10 and perhaps a better chance of bringing it about, so that
11 is why, when you give people an alternative on an
12 individual case, they are going to make that kind of
13 decision. But I am certain that, in part, the reason
14 there is more or vigorous opposition practice in Europe
15 is, in part, because of the lack of some other reasonable
16 alternatives at some level and also a perception of a
17 fair process - or fair enough. The thing that always
18 sort of strikes American lawyers who go over there, who
19 have been trained in American concepts of due process, it
20 is almost like the cultural equivalent in some countries
21 of somebody trying to shake hands with their left hand.
22 It is just really odd what they consider - like Doug's
23 story - is a fair process. And I actually take, for
24 example, Steve's proposal that, you know, there would be
25 one opportunity to amend the claims. And I am a little

1 bit concerned about discussions of the opposition system
2 that we are thinking about implementing, or might adopt
3 here, to start immediately dropping to that level of
4 detail because I think there is a lot of other issues
5 that have to be decided about whether that is a fair
6 rule. For example, I do not know how you can say you
7 only have one opportunity to amend if the other side can
8 bring in new arguments, for example. And they say,
9 "Well, if you don't, we will make it where the other side
10 can't bring in new arguments at a certain time," but is
11 that actually the best result to a quality output? Or is
12 a fair iterative process something that we ought to look
13 at that keeps within time lines? But, anyway, that is
14 kind of a long answer.

15 PROFESSOR MERGES: We probably only have time
16 for one more question, so if you have a really good one.
17 Yeah, go ahead.

18 MR.: [Audience - off mike]

19 PROFESSOR MERGES: That is actually a plug in
20 the form of a question, but we will take it. Well done.
21 But it is a good plug, we like it, thank you. Well, I
22 mean, the obvious answer is that, you know, a lower cost
23 system is going to encourage more participation and
24 include more public interest components than a high cost
25 system. The one issue that you might consider in terms

1 of design is whether or not the public agency can step
2 into the shoes, maybe the PTO or somebody can step into
3 the shoes of a private agency in the face of a
4 settlement. And the settlement question is a really
5 tricky one, you know, when you look at this. And so
6 interesting problem. Dietmar wants to address it.

7 MR. HARHOFF: Of course, the cost issue is
8 there. Let me tell you that in Europe there is an
9 institution, Article 115, European Patent Convention,
10 which allows third party observations, some ex partes
11 procedure, and you come out with exactly or very very
12 close to the same participation rate as with U.S. re-
13 examinations. So it is really the ex-partes vs. inter-
14 partes issue that is driving that. The other thing is,
15 of course, and that addresses some of Joes' concerns,
16 Factor 5 is fine, but if you make it Factor 5 on a low
17 cost figure, it has considerably less bite, and that
18 makes it even possible for organizations like in Europe,
19 NGO's, Greenpeace, some animal protection agency, the
20 Free Software Institution in Europe, to oppose certain
21 software patents. And they have been successful to some
22 extent. Now, the settlement issue is, I think, something
23 that one should worry about, and one needs to go away
24 from the classical interpretation of settlements as
25 something that is strictly benevolent because in this

1 case it is not. It is at the cost and the expense of
2 society. Okay? If Rollet (phonetic) has a patent and I
3 have the information to shoot it down in opposition, and
4 you give us enough time to figure out how to deal with
5 this, and he gives me a license and I shut-up, okay?
6 That is a wonderful case of dual monopoly and we do not
7 want that. Okay? So be careful about the settlement
8 issue. Within nine months at the European Patent Office,
9 the averages that I hear from the patent lawyers when I
10 talk to them after two beers or so is that there is a
11 settlement rate of about 20-25 percent of the cases that
12 do not even hit opposition. Now, that is low by U.S.
13 standards in litigation, but I think it is an issue that
14 you really should watch, and my proposal would be to make
15 it a short time for filing - that is why my three months
16 came up - give the parties some more time to develop the
17 evidence, then, but allow the U.S. Patent Office to
18 pursue the case in and of itself if it wants to, because
19 it is the Patent Office's task to make sure that patents
20 that should not be there should not be there.

21 PROFESSOR MERGES: Joe, last word.

22 PROFESSOR FARRELL: Yeah. I would just like
23 to reiterate what Dietmar said about settlements. The
24 most affected, or often the most affected people, are not
25 at the settlement table, and the excessive incentive for

1 cozy settlements is fundamentally the same as the
2 incentive that I was talking about to not bring a
3 challenge in the first place.

4 PROFESSOR MERGES: We will take a break of
5 about seven minutes, give or take, and then get back so
6 we can be almost, sort of, close to, on schedule for
7 lunch time. Thank you.

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Certificate of Reporter

MATTER Patent Reform Workshop

Date: April 16, 2004

I HEREBY CERTIFY that the transcript contained herein is
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